

2025 BUYER'S GUIDE

LOOKING FOR AN ARCHITECT, ENGINEER, CONTRACTOR
OR LENDER? THE 2025 NAIOP PITTSBURGH BUYER'S GUIDE
LISTS DOZENS OF FIRMS FROM AROUND THE REGION THAT
CAN FIT THE BILL.

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ARCHITECTS



AE Works

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Leverage the power of diverse services delivered by one team. AE Works combines building design and consulting specializations to enhance project value. United by innovation and entrepreneurial spirit, our team focuses on efficiency, ideation, and trust, optimizing your time and money for capital projects.

An award-winning firm, AE Works has been named to the 2025 Architectural Record Top 300. Experience spans commercial, healthcare, science and technology, energy & infrastructure, and higher education projects. Services include architecture, interior design, building systems engineering, and planning + project services.



Design 3 Architecture PC

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Anthony Scruppi - tScruppi@d3a.com

Design 3 Architecture has been offering architecture, planning, and interior design services to the Pittsburgh region since 1982. We view inherent project constraints as potential opportunities for innovative design solutions. With a philosophy grounded in team collaboration, providing both personal attention and project leadership, Design 3 Architecture does more than solve problems. We provide solutions that are unique, exciting and affordable.

desmone

Desmone Architects

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Great design is inspired by vision. We design buildings and spaces that allow people to thrive – physically, emotionally, and spiritually. Our unique service journey is rooted in effective delivery strategies and informed by principles of health and wellness. Our work reflects the range and diversity of the clients we serve. Each project is informed by a unique set of opportunities and constraints and is inspired by our client's vision. We design high performing buildings and spaces optimized for the people who live, work and play within. Health and wellness are a consideration on all projects, regardless of size, scale or type. Our work is designed to thrive.



DLA+ Architecture & Interior Design

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Founded in 2008, DLA+ is a full-service Architecture and Interior Design firm headquartered in Pittsburgh, with offices in Morgantown, WV, and State College, PA. We design rewarding experiences by combining our Strategic ArchitectureSM approach with a passion for design excellence and client commitment. Our clients include leading organizations in workplace, higher education, sports, government, healthcare, and retail/hospitality industries. With broad expertise, our team excels in architecture, interior design, sustainability, design/build, and construction administration. We're dedicated to creating remarkably designed, technically sound, and sustainable projects that are rewarding from inception and for generations to come.



DRAW Collective

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DRAW Collective is a full-service architectural firm specializing in projects that matter in the lives of people. For 80 years, our firm has provided thoughtful architecture and design for educational, health + wellness, and community places. DRAW's talented team of architects, interior designers, and project managers are passionate about elevating the conversation around design and providing empathetic client services. We strive to assemble the best team to meet each individual project's needs, resulting in long-term relationships that have lasted generations. DRAW Collective designs places that matter, together.



HHS DR
ARCHITECTS
ENGINEERS

HHS DR Architects/Engineers

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HHS DR helps our clients deliver successful projects, on-time and on-budget, using a 360 degree approach to project planning, design and management. Our approach means detailed, Partner involvement at every phase, from initial studies through the phases of design, construction contract management and post-construction closeout. It means advocacy on our clients' behalf, through every stage of the project, with the same Partner and team members that started the project with you. It means a facility that is as effective as it is beautiful. It means having the confidence that comes from a firm with more than 70 years of experience. HHS DR looks forward to speaking with you about our 360 degree approach to your project.



IKM Architecture

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Since 1911, IKM Architecture has delivered innovative, cost-conscious architecture, interior design, programming, and planning services that create lasting value. With offices in Pittsburgh, Cleveland, and Columbus, we offer regional expertise with the capacity to support projects across a broad footprint. Our work spans healthcare, behavioral health, science and technology, workplace, education, and civic sectors. We align design with client goals - whether optimizing patient flow, advancing research, or enhancing learning environments. Through immersive stakeholder engagement and tools like VR, 3D modeling, and laser scanning, we transform complex ideas into clear, actionable plans.



LGA Partners, LP

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LGA Partners is an award-winning, full-service architectural design and planning firm headquartered in Pittsburgh, PA. For over 30 years, we have formed meaningful partnerships with clients, consultants, and stakeholders, producing inspiring and enduring architecture. With specialized studios in Aviation, Education, Healthcare, Housing, Retail, and Workplace, our diverse team of 90+ professionals deliver thoughtful, results-driven design solutions across sectors. Our collaborative approach fuels innovation and ensures every project is tailored to meet real-world needs while advancing our clients' goals. Renowned both locally and globally for our commitment to *Design that Works*, we are consistently ranked among the region's largest and fastest-growing firms – and have proudly been named a "Best Place to Work" for seven consecutive years.



NEXT architecture

NEXT architecture

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NEXT architecture is a full-service architecture and interior design firm located in Pittsburgh, PA. With a focus on innovation and collaboration, NEXT approaches every project as unique and utilizes talented individuals along with intentional principal involvement to ensure every project's success.

Our philosophy – no ego, every project is unique, and challenges are opportunities – is the driving force behind everything we aim to accomplish at NEXT. We are steadfast in communication and honest in our work, always ensuring that the final product is the best version. With a history of embracing challenges, our team is always evolving to deliver the best product possible.



Perkins Eastman

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Perkins Eastman is a global design firm founded on the belief that design can have a direct and positive impact on people's lives. Striving for a sustainable and resilient future, and to enhance the human experience through the built environment, our award-winning practice draws on its nearly 1,000 professionals networked across 26 studios worldwide, comprising of work in a wide range of specialized project types. From education, workplace, senior living, and healthcare to mixed-use, residential, civic/cultural and transit-oriented developments, we are uniquely equipped to tackle the most complex of design challenges. For more information, visit www.perkinseastman.com.

PERFIDO
WEISKOPF
WAGSTAFF +
GOETTEL

PWWG Architecture + Planning

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Forward-looking clients partner with PWWG for exceptional design and detailing; cost-effective, buildable designs using sustainable principles; our meticulous, ethical approach to professional responsibilities; and the partnerships we nurture. PWWG works throughout the tri-state area from offices in Pittsburgh and Cincinnati. Projects for developers and private clients include multi-family housing, cultural buildings, mixed-use commercial, and adaptive re-use of existing structures. PWWG's portfolio is 50% new construction and 50% renewal and re-use, creating new value for original buildings. Our turnkey services include: feasibility and space programming, concept studies, forensic assessment, support for funding applications, architectural & interior design, 3D visualizations, and project management.



R3A Architecture

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R3A Architecture collaborates closely with our clients and partners to explore and discover each project's potential to transform and re-energize an existing building or a new site. We are motivated by the opportunity to support and enrich our communities – educational, scientific, workplace, residential, civic, non-profit, and others. Our clients include leading universities, technology enabled workplaces, life science and research institutions, and smart manufacturing environments. Our approach leverages design thinking to reframe the dialogue around our clients' needs, using a research-driven and iterative process to reimagine solutions. We synergize diverse disciplines such as user behavior, occupant wellness, project economics and the science of buildings, to shape and inspire the eventual outcome.



Wildman Chalmers Design

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Wildman Chalmers Design is an award-winning mid-size architectural and interior design firm based in Pittsburgh, PA that works collaboratively with clients, regionally and nationally, to transform their goals and visions into creative design solutions. The firm comprises a diverse group of professionals dedicated to delivering high quality design, documentation and execution, and client service. Our experience covers a wide range of new construction and adaptive reuse projects including commercial, institutional, education, hospitality, retail, residential, and workplace.

ASA SPECIALTY CONTRACTORS

The Genuine. The Original.



Overhead Door Company of Greater Pittsburgh

400 Poplar Street, Pittsburgh, PA 15223

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Overhead Door Company of Greater Pittsburgh is a Veteran-owned business specializing in commercial, industrial, and residential door systems, loading dock equipment and operable partitions. Overhead Door has always produced and installed the highest quality products. Our superior craftsmanship and dedication to excellence has made us the leader in door systems for Western PA and the Tri-State Region. Our Red Ribbon trademark is your guarantee for receiving unequaled personalized service

and expertise –from assistance with product selection through the timely completion of product installation. We also offer our customers preventative maintenance plans as well 24/7 emergency repair service 365 days a year.



Pellman Electric Associates

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Darren Pellman, President

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Pellman Electric Associates LLC was built by a team of professionals who established a reputable and customer-pleasing electrical contracting company in Greensburg PA.

Our high-level customer satisfaction rate is attributed to our ethical and professional office staff and our first-class field support team. Pellman Electric is focused on complete design-build services, thorough and competitive bidding, accurate accounting, and an excellent project management group complemented by warehouse "on time" material and tool expediting. Whether the project is a residential call or a large-scale commercial project, we recognize that quality and reliability are essential to our clients' success. Our clients and community deserve the highest level of service. Our experienced professionals arrive on time with materials needed to complete the project in a timely and efficient manner.

CIVIL ENGINEERS



A FULL-SERVICE CIVIL ENGINEERING FIRM

The Gateway Engineers

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Since 1954, Gateway Engineers and its predecessors have played an active role in the development of this region. The tradition of providing value-added engineering solutions carries on as the company continues to grow and expand its reach into other parts of the United States. Our team of professional engineers, surveyors, construction inspectors, and landscape architects, along with qualified technicians, is ready to provide the expertise and personalized service which every project deserves. Our mission has always been to help our clients reach a higher level of success through knowledge, experience, and responsiveness. This year marks our 70th anniversary, but our brightest days lie ahead. For more information, visit www.gatewayengineers.com.



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Serving our clients since 1960, Mackin Engineers & Consultants continues to be a leader in the civil engineering field. We offer a wide range of professional consulting services for both public and private sector clients throughout the Commonwealth. Mackin places an emphasis on our staffs' ongoing professional development to best serve our clients. Our multi-disciplinary staff includes dedicated professionals in the fields of civil, traffic, transportation and structural engineering, landscape architecture, community planning, GIS mapping, and construction inspection/management.

CONTRACTORS



A. Martini & Company

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Emily Landerman – Emily.Landerman@amartinigc.com

As a fourth generation, family owned and operated General Contracting and Construction Management firm, we are celebrating our 75 years of operation. The principals of A. Martini & Co. continue to provide hands on participation as a commitment to our clients and each of their projects. We believe that building projects as a true partner to the owner, utilizing sustainable building practices, and promoting true diversity in our subcontractor selection are the best practices for our region. As a mid-sized CM/GC, we utilize current technology for project tracking and scheduling coupled with personal attention to details, and our client's needs. A. Martini & Co. provides construction management, general contracting and design build services for corporate, healthcare, senior living, restaurant, religious, retail, non-profit, residential, industrial, historic, and education clients.



ARCO Pittsburgh

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ARCO Pittsburgh is an industry-leading design-build general contractor with more than 30 years of experience providing clients with complete project delivery throughout the United States. With a local team in Pittsburgh and 46 offices coast to coast, ARCO offers the strength and presence of a national builder with the personalized attention of a small company. Specializing in industrial, cold storage, commercial/specialty, and tenant improvement projects, ARCO's Pittsburgh team offers local expertise, as well as complete turnkey construction solutions for projects nationwide, regardless of complexity or scale.



Burchick Construction Company, Inc.

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Burchick Construction is a full-service general contractor founded on the commitment to excellence that Joe Burchick brings to each project. Burchick's management approach is designed to ensure optimum results for our clients while setting the performance standard for construction services. Our executives and managers have broad-based experience delivering construction to the highest of standards with every delivery method preference. Burchick's project team and professional engineers on staff are equally comfortable with a completed design or with providing pre-construction assistance at the earliest stages of design. Burchick has managed commercial, institutional, and industrial projects from \$1 million to \$73 million with equal attention. Burchick Construction – Setting the Performance Standard.



Cuddy Roofing

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Established in 1991, Cuddy Roofing is one of the largest, premiere union roofing companies in the area. We specialize in difficult, high-end, and sheet metal sustainable applications as well as full-service repair and maintenance. Using state-of-the-art technology, Cuddy Roofing has topped some of the largest and most prestigious buildings in downtown Pittsburgh. We offer our customers superior roofing products that are backed by the best warranties in the industry.



Dick Building Company

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Dick Building Company combines the knowledge acquired from four generations of industry leadership with the latest in construction technology to maximize value for our clients. We maintain integrity and an unwavering work ethic at all levels of the company and promote open communication in our relationships with clients, design professionals, subcontractors and vendors. Dick Building Company carries these values across our spectrum of services, which include: pre-construction consulting, construction management, general contracting, design-build, project management, program management, green building, and construction inspection.



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Etzel Engineer and Build is a design-build contractor serving the mission critical and commercial construction industries. We are located in Saxonburg, Pennsylvania with roots dating back to 1987. Etzel has built strong relationships with subcontractors and equipment vendors serving the area. These relationships allow Etzel to better understand the local bid market; a more aggressive bid process reduces overall construction cost. Our capabilities reach beyond the Western Pennsylvania. We have completed construction projects from Kansas to Boston. We specialize in an open book, owner focused delivery method.



Gilbane Building Company

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Gilbane Building Company provides a full slate of construction and facilities-related services – from preconstruction planning and integrated consulting capabilities to comprehensive construction management, general contracting, design-build, and facility management services – for clients across various markets. Founded in 1870 and still a privately held, family-owned company, Gilbane has more than 45 office locations worldwide. Gilbane first established a presence in the Pittsburgh market in 1987 and has built a wide range of projects in markets such as healthcare, higher education, and commercial in the area.



Jendoco Construction Corporation

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JENDOCO Construction, founded in 1957, is located in Pittsburgh's East End and provides building construction services to the Western Pennsylvania region. Jendoco believes that the built environment should have a Net-Positive impact on people, nature, and communities and that designing and constructing the places in which we live, work, worship, learn, heal and play should be collaborative, creative, and fun. Through proactive solution development, sustainable building practices, community engagement, and charitable support, Jendoco continues to demonstrate our commitment to the Greater Pittsburgh Region.



RELATIONSHIPS | REPUTATION | RESULTS

Landau Building Company

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Landau Building Company, with a legacy spanning 130 years, has established itself as a leading construction management and general contracting firm in Western PA and the surrounding region. As a sixth-generation family-owned and operated company, we have cultivated a diverse portfolio of commercial, healthcare, institutional, and community-based projects, ranging from ground-up construction to major renovations. In 2006, we expanded our services to include northern West Virginia through our subsidiary, Marks-Landau Construction. To learn more about our services and experience, we invite you to visit our website at www.landau-bldg.com.



Mascaro Construction

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Mascaro is one of the region's largest construction firms specializing in design-build, construction management, and general contracting. Founded in 1988 on the simple premise to deliver excellence in construction services, we bring to your project the 'Mascaro Advantage.' We are humble, hungry, and smart – not shying away from hard work and complex projects, but tackling each one proactively. We do what we say we are going to do, right, the first time. We will provide a family atmosphere, concentrating on the health and welfare of not only our employees, but also that of our clients and community. Our success is based on our market diversity, superior planning, building relationships, and, most importantly, delivering great experiences.



McKamish, Inc.

BUILDING EXCELLENCE

McKamish, Inc.

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Serving the mid-Atlantic region with almost fifty years of experience, McKamish is a full-service mechanical contractor specializing in commercial HVAC, plumbing, piping, industrial piping, custom metal fabrication, and 24/7 service and maintenance. McKamish is dedicated to "Building Excellence" on every project that we build. With a dedicated team of employees who are committed to our customers, you can feel confident that your project will be handled with integrity. A family-owned company with deep roots in the Pittsburgh community, our goal is to surpass customers' expectations and provide top quality service in everything we do.



PJ Dick Inc.

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Bernard J. Kobosky | Bernie.kobosky@pjdick.com

PJ Dick provides best-in-class construction management staff to estimate, plan, and build the Mid-Atlantic region's most prominent projects. Since 1979, PJ Dick has constructed buildings for the commercial, government, hospitality, healthcare, higher education, industrial, K-12 education, multi-family, senior living, and sports and entertainment markets. Consistently ranked among the nation's top firms, PJ Dick offers unsurpassed general contracting, design/build, construction management, and consulting services while maintaining its values of safety, sustainable building, quality construction and innovative technology.



Rycon Construction

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Stephen Kosmer, Co-President - Pittsburgh

Lou Ferraro, Co-President - Pittsburgh

Founded in Pittsburgh, Rycon Construction is an employee-owned company (ESOP) that provides construction management, general contracting, and design-build services nationwide. An ENR Top 400 Contractor, ENR Top 100 Green Contractor, and BD+C Top 150 Contractor with nine offices, Rycon specializes in new construction, renovations, and adaptive reuse projects. Rycon's portfolio consists of projects and developments in healthcare, education (K-12 & higher ed), industrial/warehouse, commercial, multi-unit residential, retail, financial, food service, self-storage, governmental, hospitality, and LEED facilities. We have an in-house Architectural Woodwork & Specialty Fabrication Division that ships/installs nationally, and an in-house Service Division offering 24/7 emergency service/restoration and term service work in Western PA.



Shannon Construction Company

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Shannon Construction is a commercial builder with a rich legacy handed down from generations of family. Our objective is to develop and deliver customized building programs that meet our client's goals. Shannon utilizes a creative, collaborative project approach to ensure client satisfaction and successful outcomes on every project. Clients benefit from our service philosophy rooted in personalized attention to every detail. We believe the best way to do business is to treat people fairly and do the right thing. Our services include General Contractor, Construction Management, Design & Build, Self-perform Construction, Building Construction Maintenance, and Green Building techniques.



TRE Construction & Real Estate A Commercial Construction Company

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Formed in 2022, TRE Construction focuses on being a high-quality and trusted commercial interiors subcontractor specializing in interior/exterior building systems, doors, frames and hardware, construction specialties, and casework/millwork installations in Greater Western PA, OH, WV, DC, MD, VA.

Family-owned and operated, we provide the highest quality of work and deliver cost-effective projects on schedule by employing and supporting motivated, flexible, and focused teams. Our clients count on our dependability, drive, and integrity. People and Safety are the most important assets to building better with TRE. We are a member of the Master Builders' Association, Master Interior Contractors Association and NAIOF Pittsburgh.



Turner Construction Company

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Founded in 1902, Turner is the leading general builder in the United States, recognized for our unwavering commitment to excellence, innovation, and service. With nearly 50 offices nationwide, Turner combines the strength of a national organization with the responsiveness and insight of a local partner, delivering industry-leading construction solutions tailored to each community we serve. In the Western Pennsylvania region, our roots run deep; for over a century, we've helped shape Pittsburgh's skyline by playing a vital role in the development of many of the area's most iconic and transformative buildings. Since establishing a full-time office in Pittsburgh in 1976, we've become the trusted builder for a variety of clients across the region. Today, our Pittsburgh team—more than 100 strong—continues to build upon this legacy with a forward-thinking approach that embraces technology, sustainability, and collaboration. As Pittsburgh continues to grow and evolve, Turner stands at the forefront, ready to deliver the next generation of innovative, complex projects that will define the future of our region.



Volpatt Construction Corporation

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From our first renovation in 1991, to over 900 industrial, commercial, and institutional projects, Volpatt Construction has successfully positioned itself as one of the most respected building contractors in the Tri-State area. With a focus on high quality, hands-on service, competitive pricing, and timely project completion, Volpatt Construction has built and maintained a long list

of repeat clients, partnering with the finest businesses and institutions in the area. Today, the family-operated company continues to play an integral role in building the region into a top global destination for healthcare, education, and research.

DEVELOPER



Ambridge Regional Center and ConAm3PL

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www.ConAm3PL.com

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The Ambridge Regional Center offers over 1 million square feet of warehouse, distribution, manufacturing, lab and yard space for lease. Our tenants include Fortune 100 firms as well as small private companies.

ConAm3PL offers full third party logistics to international conglomerates as well as regional companies whom all utilize our distribution capabilities to maximize their operational efficiencies.



The Buncher Company

One Waterfront Place

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www.buncher.com

The Buncher Company, headquartered in Pittsburgh, Pennsylvania, is a recognized leader in all phases of real estate development, including site acquisition, construction, brokerage and leasing, and property management.

We are experienced in providing innovative solutions to prospective clients and tenants, and we understand what it takes to effectively adapt to the constantly changing real estate business environment. Our highly experienced staff of real estate and construction specialists can help clients navigate the complexities of finding the perfect location to build and lease. They bring in-depth industry expertise and knowledge of every property, and consistently deliver high-level tailored services, unlimited accessibility, and timely results.



Elmhurst Group

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Elmhurst is a 52-year-old Pittsburgh-based organization that oversees investment acquisition, asset management, accounting, and property management services for its industrial and office properties. Elmhurst's tenancy includes prominent regional and national businesses, government agencies, and non-profits.

Elmhurst is a vertically-integrated organization that oversees investment acquisition, asset management, accounting, and property management services for its industrial and office properties. Elmhurst's tenancy includes prominent regional and national businesses, government agencies, and non-profits.

OXFORD

Oxford Development Company

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For over 60 years, Oxford has stood at the forefront of the marketplace as a developer and full service commercial real estate services provider with experience in the local, regional, and national marketplace. Oxford's mission is to forge dynamic centers where community thrives alongside commerce, through real estate solutions that uplift and ignite inspiration for our people, partners, and communities alike. We deliver real estate solutions to our clients that are innovative, cost-effective, and sustainable. Our team has the depth of experience to manage, lease and develop all types of facilities. Oxford's ability to create unique partnerships and complete complex transactions makes us a preferred real estate partner.

ECONOMIC DEVELOPMENT



Indiana County Center for Economic Operations

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The Indiana County Center for Economic Operations (CEO) serves as a public-private partnership promoting economic growth, development, and prosperity in Indiana County, PA. The CEO serves as a hub for businesses, government agencies, and community organizations. The CEO provides services and resources for businesses throughout their life cycle. The CEO offers site selection assistance, an array of pad-ready sites and buildings and coordinates financial incentives. The CEO seeks to support the continuous improvement of Indiana County through increased business activity, economic growth, education, tourism and quality of life.

WASHINGTON COUNTY



Washington County Chamber of Commerce

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The Washington County Chamber of Commerce is the largest chamber of commerce Southwestern Pennsylvania and leading economic development agency in Washington County. The Chamber focuses on marketing and business development initiatives to expand the economy of Washington County and was one of the first organizations to publicly support the economic benefits and job creation potential of the natural gas industry. Learn more at www.washcochamber.com.



Westmoreland County Industrial Development Corporation

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T: 724-830-3061 | F: 724-830-3611

www.WestmorelandCountyIDC.com

Jason W. Rigone, Executive Director
WCIDC@westmorelandcountypa.gov

Founded in 1983 by the Westmoreland County Board of Commissioners, Westmoreland County Industrial Development Corporation promotes growth in terms of job creation, economic output and a stable tax base for Westmoreland County. By developing a robust industrial park system, deploying a comprehensive marketing strategy, administering a proactive Business Outreach Program and collaborating in public/private partnerships, WCIDC supports business growth that results in job opportunities for the citizens of Westmoreland County.

ENGINEERS



Civil & Environmental Consultants, Inc.

Civil & Environmental Consultants, Inc.

700 Cherrington Pkwy, Moon Township, PA 15108
T: 800-365-2324

www.cecinc.com

Mike Archer, P.E. – marcher@cecinc.com

CEC provides integrated design, engineering, surveying, environmental, and construction-related services with a tailored approach to address diverse development/redevelopment requirements. We have the local and national expertise necessary to support developers and architects with cost-effective designs for projects of all sizes. We understand the desire to minimize cost and maximize your return on investment. We will provide objective opinions regarding project feasibility to enable you to make informed business decisions. The complete real estate development life cycle... WE OWN IT.™



KU Resources, Inc.

KU Resources, Inc.

22 South Linden St., Duquesne, PA 15110
T: 412-469-9331 | F: 412-469-9336

www.kuresources.com

Tysen Miller, PE, LEED AP, CPESC
Tmiller@KUResources.com

KU Resources, Inc. provides a full range of environmental management and site development engineering services to industrial, commercial, and community based clients. The firm specializes in brownfield redevelopment, environmental site assessment, economic revitalization assistance, regulatory permitting and compliance, remediation design and implementation, and environmental risk management strategies. The firm's engineering and environmental consulting capabilities also include the areas of civil and geotechnical engineering, site development engineering, water resources engineering, mining and quarry services, water quality monitoring, and air quality compliance and permitting.



LSSE Engineers and Surveyors

846 Fourth Ave., Coraopolis, PA 15108

T: 412-264-4400

www.lsse.com

Kevin A. Brett, P.E. – kbrett@lsse.com

A leading provider of civil engineering and surveying services for nearly 40 years. Serves public and private clients in the municipal, commercial, industrial, institutional, residential, and utilities markets. Specializes in wastewater facilities, water facilities, and stormwater/green infrastructure planning, design, and construction phase services. LSSE's operating plan turns on client satisfaction and corporate and individual career development.

ENVIRONMENTAL



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INDUSTRY / TRADE GROUP



American Subcontractors Assn. of WPA

2219 Ridge Road, South Park, PA 15129

T: 724-538-8227

www.asawpa.org

Erin Joyce, Executive Director

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ASA Western PA is the united voice dedicated to improving the business environment and representing subcontractors before all branches of government, other construction industry groups, and the media. We strive to promote quality construction, ethical and equitable business practices, safety in the work environment, and best industry practices. Our scholarship program reaches students interested in the trades through partnerships and school visits. A Mentorship Program is available for all scholarship recipients. ASA's Emerging Leaders create an environment of young professionals who have the potential to serve in leadership roles and provide networking opportunities that help to expand their careers.



Labor & Management • Building Our Region's Success

Builders Guild of Western PA, Inc.

631 Iron City Drive, Pittsburgh, PA 15205

T: 412-921-9000

Jeff Nobers, Executive Director

jnobers@buildersguild.org

A unique, non-profit labor/management initiative, representing 16 building trade unions and nine affiliated contractor associations. The Builders Guild is a positive forum for labor, management, and community relationships, and fosters a cooperative and productive climate for regional commercial construction development. Through the Builders Guild, unions and management have forged fair and equitable working partnerships which promote economic and professional growth.

Guild initiatives include:

- Promoting the professionalism, skill, and pride inherent with union construction;
- Training for long-term careers in the construction trades;
- Providing a reliable, skilled and diversified workforce; Facilitating diverse partnerships with like-minded organizations throughout Western Pennsylvania.



CREW Pittsburgh

CREW Network

1201 Wakarusa Drive, Suite D, Lawrence, KS 66049

www.crewpittsburgh.org

Admin@crewpittsburgh.org

Commercial Real Estate Women (CREW) offers unparalleled business development, personal leadership growth, and networking opportunities, both in our local Pittsburgh market and across 80+ affiliates in the US, Canada, France, Mexico, and the United Kingdom with 14,000+ members. The Pittsburgh chapter has 20+ years of providing educational programs and networking events to its members and the CRE community. Whether male or female, join CREW to have a global commercial real estate network at your fingertips and your contact info in that worldwide network.



Ironworker Employers Association of Western Pennsylvania

135 Technology Drive #311, Canonsburg, PA 15317

T: 412-922-6855

www.iwea.org

Danielle Harshman, Executive Director

dharshman@iwea.org

The IWEA is a Trade Association of Union Contractors who work in all aspects of the ironworking trade within the construction industry. We are a resource for all owners, developers and contractors who are looking for a qualified contractor with a well-trained workforce. Visit our website or call our office for additional information.



Master Builders' Association
Of Western Pennsylvania, Inc.

Master Builders' Association of Western PA, Inc.

631 Iron City Dr., Pittsburgh, PA 15205

T: 412-922-3912

www.mbawpa.org

David D. Daquente, Executive Director

dave@mbawpa.org

Master Builders of Western Pennsylvania, Inc., is a trade association and influential voice in the construction industry, including 301 general contractors, construction managers, specialty contractors, service, and supplier companies. Members are responsible for more than 80 percent of the Pittsburgh area commercial construction. MBA awarded \$800,000 in scholarship support to students in industry-related categories, brought nearly 1500 representatives of our industry together to celebrate the MBA Building Excellence Awards, and supports mental health through its acclaimed Yinz Good? campaign. MBA's affiliation with Associated General Contractors of America affords members with broader access to national resources. For more information visit <http://www.mbawpa.org/>



NAIOP Pittsburgh

PO Box 100085, Pittsburgh, PA 15233

www.naioppittsburgh.org

Tom Frank, Executive Director

info@naioppittsburgh.org

NAIOP Pittsburgh is the regional association of developers, owners, investors, and professionals in commercial real estate. We are the leading industry resource to foster business relationships, promote responsible development and support growth of the region through education, leadership, and advocacy. Visit naioppittsburgh.com for additional information or contact info@naioppittsburgh.org.



Pittsburgh Works Together

631 Iron City Drive, Pittsburgh, PA 15205

Jeff Nobers, Executive Director

info@PghWorks.com | www.PghWorks.com

Pittsburgh Works is committed to creating an inclusive vision of economic progress that embraces and respects both traditional legacy industries and emerging ones, while honoring the diversity of cultures and traditions inherent to each, while

ensuring a sustainable environment. We seek a Pittsburgh and a region in which the lines between "old" and "new" economy are erased and respect is shown for our work ethic and dedication to community, while building a future for all.

Pittsburgh Works Together knows that we need an economy that works for everybody. Created after meetings of union leaders and officials from the manufacturing, steel, and energy sectors, our organization is committed to working with leaders of tomorrow's industries by reminding them that without everybody, there is no New Pittsburgh.



Society for Marketing Professional Services

SMPS – Pittsburgh Chapter

www.smpsppittsburgh.org

Tyler Niedzwicki, Chapter President

LGA Partners

444 Liberty Avenue, Suite 1500, Pittsburgh, PA 15222

T: 412-243-3430

The Society for Marketing Professional Services (SMPS) is a diverse community of marketing and business development professionals working together to move the Architecture/Engineering/Construction (A/E/C) industry forward. SMPS is the only organization dedicated to creating business opportunities in the A/E/C industry. Companies large and small are able to tap into our powerful national and regional network to form partnerships, secure business referrals, and benchmark performance. The Pittsburgh Chapter offers educational programs, professional development seminars, and networking opportunities to professionals from architectural, engineering, planning, interior design, construction, and consulting firms serving the Pittsburgh region. SMPS Pittsburgh has over 100 members representing more than 50 firms in the built industry.

INTERIOR DESIGNER



AE7, LLC

2840 Liberty Ave., Suite 403, Pittsburgh, PA 15222

T: 412-932-2044

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Mark Witouski – Mark.witouski@ae7.com

AE7 Interior Design, part of the globally renowned AE7 Architects, specializes in creating innovative and functional interiors for corporate and commercial clients. With a deep understanding of the unique needs of these sectors, AE7 delivers tailored design solutions that enhance productivity, reflect brand identity, and add value to properties. Our team's expertise spans office spaces, commercial developments, residential projects, and food and beverage venues ensuring each design is both aesthetically pleasing and highly practical. Committed to excellence, AE7 Interior Design leverages cutting-edge technology and sustainable practices to create environments that inspire and engage. Discover more at www.ae7.com.



Design 3 Architecture PC

300 Oxford Dr. Suite 120, Monroeville, PA 15146
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Anthony Scruppi - tscruppi@d3a.com

Design 3 Architecture has been offering architecture, planning, and interior design services to the Pittsburgh region since 1982. We view inherent project constraints as potential opportunities for innovative design solutions. With a philosophy grounded in team collaboration, providing both personal attention and project leadership, Design 3 Architecture does more than solve problems. We provide solutions that are unique, exciting and affordable.

LAND SURVEYORS



Lennon, Smith, Souleret Engineering, Inc. Engineers and Surveyors

846 Fourth Ave., Coraopolis, PA 15108
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A leading provider of civil engineering and surveying services for nearly 40 years. Serves public and private clients in the municipal, commercial, industrial, institutional, residential, and utilities markets. Specializes in wastewater facilities, water facilities, and stormwater/green infrastructure planning, design, and construction phase services. LSSE's operating plan turns on client satisfaction and corporate and individual career development.

LEGAL SERVICES



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Babst Calland's attorneys offer experienced legal counsel in real estate development, finance, construction, energy, environmental risk assessment, zoning and land use, tax assessment appeals, eminent domain, and other corporate and litigation services. We provide creative, pragmatic advice to developers, landlords, tenants, investors, brokers and managers of commercial real estate to help them reach their goals, through attentive service that keeps the client's bottom line in mind. From acquisition to disposition, our approach to the practice of law gives our real estate clients an edge.



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Understanding each client's business objectives, we provide timely, creative, and cost-effective solutions. We represent those in the business of real estate and companies who must have real estate in order to do business: our clients include manufacturers and service providers as well as owners, developers, managers, lenders, landlords and tenants, investors, contractors, brokers, and design professionals. Clients rely on us to counsel them on all facets of commercial real estate, retail, multifamily, office, and industrial, working with them on purchases and sales, land use and development, construction, financing, leasing, title insurance, property tax, assessment appeals, zoning, and eminent domain throughout the region and across the US. Our multi-practice firm enables us to ensure time and resources are used wisely and your deal closes on time.

REAL ESTATE BROKERS



Hanna Commercial Real Estate

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Hanna Commercial Real Estate (HCRE) is rooted in the history of the Pittsburgh region. Our legacy in Pittsburgh real estate spans nearly 90 years through various companies and names, culminating with the merger of Langholz Wilson Ellis, Inc. and Hanna Commercial Real Estate. HCRE thrives by providing responsive, personalized service. Our disciplines of specialty include retail, office, industrial, and investment commercial brokerage services. We service all Western Pennsylvania and West Virginia. Our greatest asset is our people, who maintain the integrity of HCRE. Our unique structure creates an environment in which our agents and staff are often teamed together to extend both competence and energy to each client's requirement.

NEWMARK

NEWMARK

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Since 1970, the Pittsburgh Newmark office has been a key contributor to the firm's strength in the Midwest. Our services have evolved to address the real estate needs of property investors, multi-market corporations and single-location tenants and landlords. Today, Newmark offers a full range of commercial real estate services, with brokerage professionals specializing in office, industrial, retail and investment product types, and a highly-skilled management services group that provides property, facility and construction management services for a diverse portfolio of properties. In addition, our team handles client accounting and lease administration for property investors and corporations.

SOLAR SOLUTIONS



Scalo Solar

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Scalo Solar Solutions has been helping residential, commercial, and industrial properties gain their energy independence using our expertise in PV design, construction, yield analysis, tax models, and financial engineering. Scalo Solar Solutions provides tremendous expertise and strategic resources for the roofing and sheet metal needs required by PV solar installations. We can install both your roof and solar array, so you won't have to communicate between multiple contractors. Scalo Solar aims to help businesses, homeowners, institutions, and non-profits take ownership of their energy future.

SPECIALTY CONTRACTORS COMBINED HEAT & POWER PLANTS



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LLI Engineering provides mechanical, electrical, architectural, commissioning, and structural engineering services. Since 1910, LLI Engineering has been consistently recognized for providing top-quality engineering design services. We specialize in commercial, critical facilities, education, healthcare, industrial, infrastructure upgrades, green building design, energy conservation modifications, project engineering, and engineering estimates. Located in Pittsburgh, Pennsylvania, LLI Engineering has completed projects in over 20 different states.