

# THE COMMERCIAL CONTRACTORS CONDITION INDEX – THE C3 INDEX



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## CURRENT C3 INDEX COMPARED TO LAST Q

### OVERALL SCORE

**2.21, remains the same**

### BUSINESS CLIMATE

A minor increase,  
from 2.50 to 2.54



### PROJECTIONS

A significant increase,  
from 2.36 to 2.85



### BIDDING ACTIVITIES

A moderate decrease,  
from 1.93 to 1.67



### BACKLOG

A moderate decrease,  
from 2.07 to 1.77



## C3 INDEX 2017 FOURTH QUARTER SCORE: 2.21 GPA

The Master Builders' Association C3 Index results for the recent business quarter that ended December 31, 2017, indicate that the grade point average for the commercial construction industry in southwestern Pennsylvania is: **2.21 on a scale of 4.0**. This C grade point average remained fairly consistent throughout 2017.

## SUMMARY

The C3 Index saw significant improvement in the first half of 2017 and leveled off during the second half of the year. While we see both ups and downs across the four categories in Q4, the overall score is identical to the third quarter of 2017. Our firms remain optimistic for the current and future business climate, though political and labor concerns remain prevalent. We expect that the index will remain fairly consistent during the early part of 2018, but anticipate plenty of growth during the year.

## ABOUT THE C3 INDEX

The c3 Index was developed by the MBA for its membership, the media and purchasers of construction services to provide analysis needed to predict trends and market conditions of our region's construction industry. As an association whose membership accounts for more than eighty percent of the commercial construction activity in the southwestern region of Pennsylvania, the MBA is confident the information reported from The C3 Index will be the most reliable and comprehensive in the region. For more information please contact Eric Starkowicz at 412.922.3912 or [estarkowicz@mbawpa.org](mailto:estarkowicz@mbawpa.org).